

Corporate Profile

Company

Suttle delivers a dynamic platform of versatile and scalable solutions designed to reduce total cost of ownership and tailored to the customer's requirements. Suttle is a partner to service providers in the telecommunications and cable industries as well as to residential and commercial builders and developers.

History

Suttle began in 1910 as Suttle Apparatus, founded by Marion C. Suttle in Lawrenceville, Illinois. Mr. Suttle was a former telephone line and instrument trouble shooter from a mutual telephone company in McLeansboro, IL, who decided to strike on his own and open a telephone and electrical repair shop. The company grew modestly as the dealers and re-builders of telephone and electrical apparatuses worked away in a back-office room over a butcher shop.

Suttle Apparatus was sold in December 1913 and incorporated shortly thereafter in 1914, alongside the Commercial Telephone & Telegraph Company. Over time, the company was sold to LeRoy T. Carlson, and later to the North American Communications Corporation (NACC).

In December 1969, Communications Systems Inc. was formed by a small group of investors from Hector, MN, led by Curtis A. Sampson. The new company purchased Suttle Apparatus, Inc. and moved its operations from Lawrenceville, IL to the current headquarters in Hector, MN, where NACC had been based.

The products and services Suttle Apparatus has offered over the years have remained true to its beginnings. Today, Suttle's traditional products are present in 68% of US homes thanks to their position as a long-time and trusted product supplier to the Bell System.

Over time, the company has expanded its product portfolio and now offers a broad range of critical solutions for the edge of the network and inside the premise. Suttle provides custom-configured solutions that support triple-play and energy management services for service providers around the world.

The Suttle Advantage

At Suttle, we sell more than components. We deliver networking solutions tailored to communications service providers' specific needs, plans, and budget. In fast-changing markets, we design solutions that incorporate the best available technology, leverage existing infrastructure, and lay a foundation for future growth in a timely matter, giving service providers an overall advantage.

With over 100 years of experience, Suttle is a proven leader in the development and delivery of innovative solutions. Suttle innovation is more than just inventing a new product – it involves a partnership with the customer, in which we inject our technology expertise to address each specific need.



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From idea generation to production, Suttle works with integrity, continuously thinking of customer needs. With the goal of satisfying those needs, we imagine and produce with revolutionary solutions. Where cost is a critical competitive factor, we look beyond component price to total cost of ownership, designing for ease of installation and maintenance, reliability, and maximum product life. Our commitment to long-term relationships means we'll not only be there from the earliest planning stages, but for the life of your network.

Headquarters

1001 East Highway 212
Hector, MN 55342

Locations

Suttle Hector
1001 East Highway 212
Hector, MN 55342

Suttle Minnetonka
10900 Red Circle Drive
Minnetonka, MN 55343

Executives

Curtis A. Sampson, Chairman – CSI
Roger Lacey, CEO – CSI
Bruce C. Blackwood, President/General Manager – Suttle

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